

# **WORLD**



# **TELECOM LABS**



# Benefits of VOIP Optimization

**Simon Pearson,  
Business Development Director  
World Telecom Labs**



# About World Telecom Labs

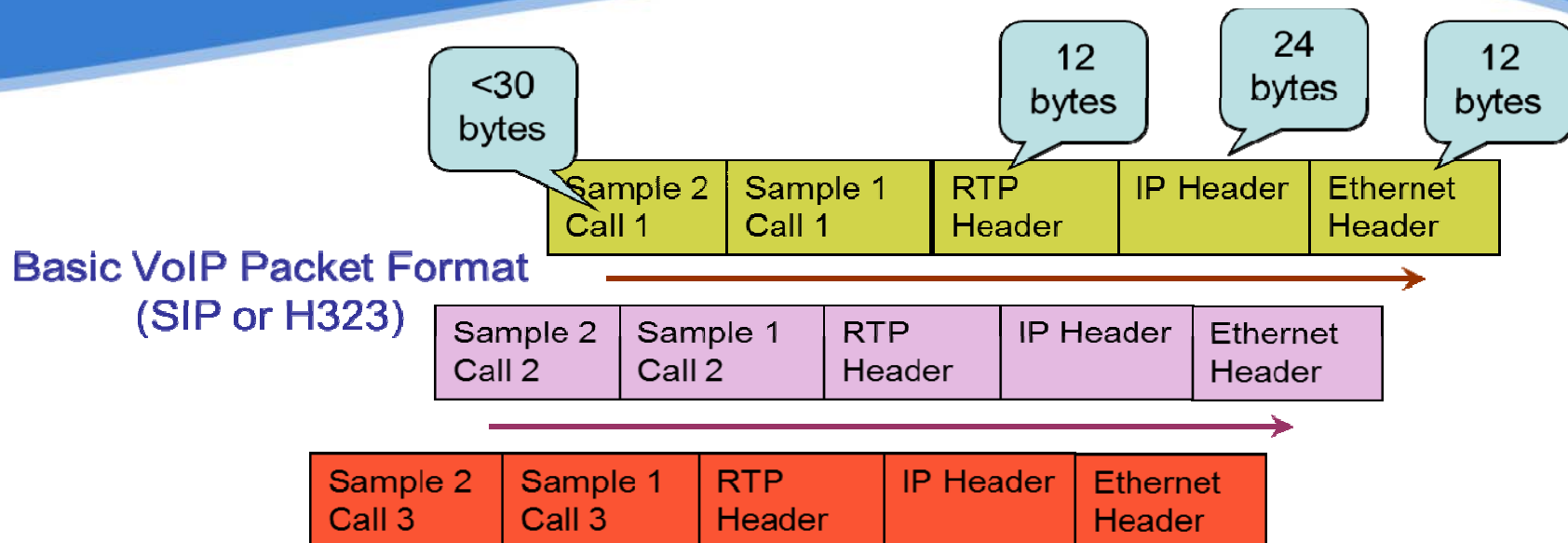
- Pioneer in VoIP for carriers (since 1997)
- Extensive installed base in Europe, Africa & Middle East
- Series of Industry Firsts & Patents
- Specialists in carrier solutions incl. satellite, Pre-Paid, SS7
- Loyal following in European competitive carrier market



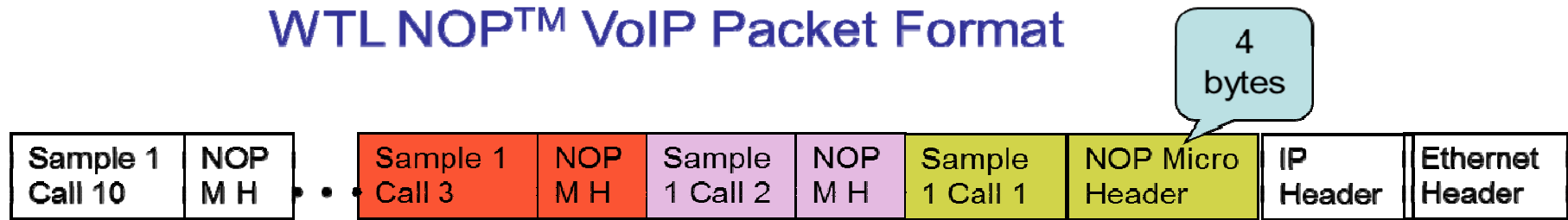
# Benefits of VOIP Optimization

- WTL has many real world VoIP projects
- VoIP should be the perfect solution for low tele-density (not a lot of copper)
- However VOIP can be inefficient in bandwidth use
- WTL has patented technology to improve the VOIP efficiency
- Also working on ESA (European Space Agency) funded VoIP developments

# A Bandwidth Saving Strategy

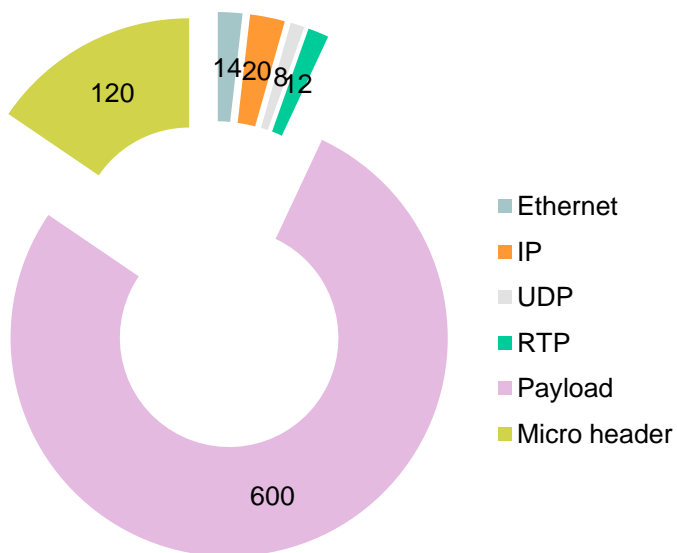


## WTL NOP™ VoIP Packet Format



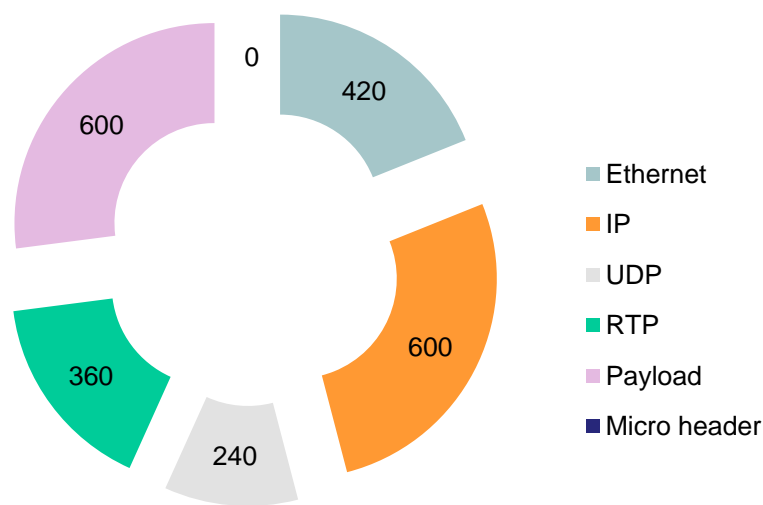
# Compare NOP & SIP

**NOP (G729 30 calls)**



Total = 774 Bytes

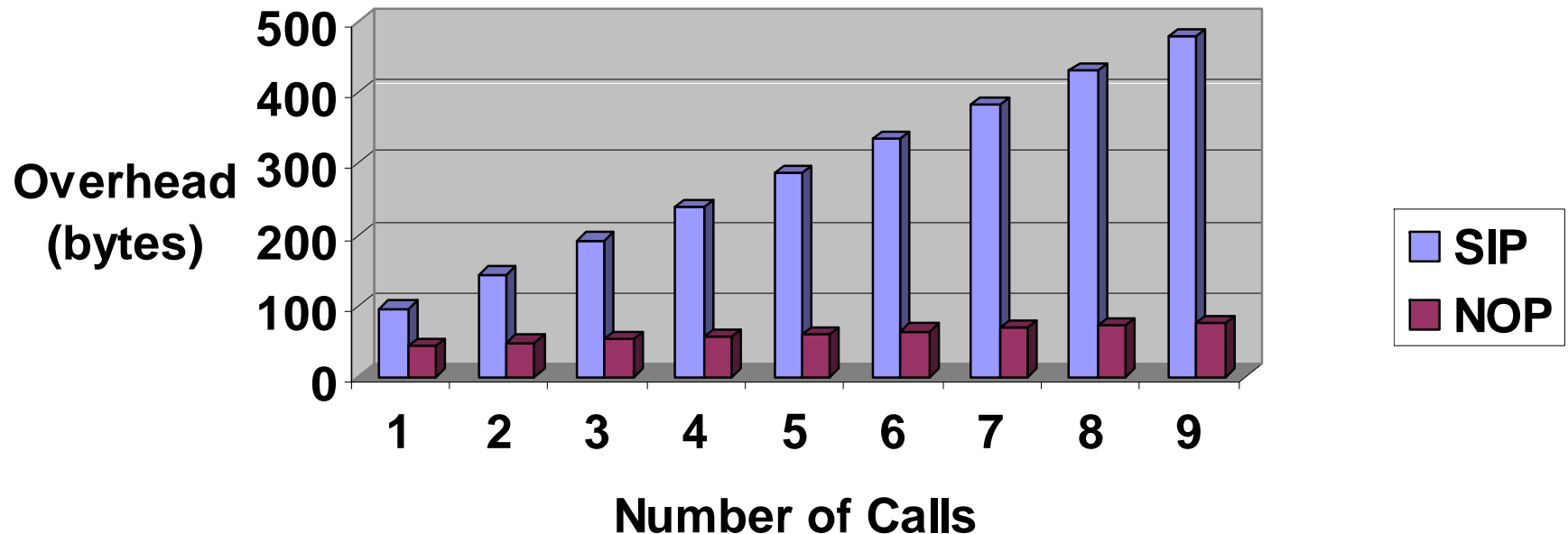
**SIP (G729 30 calls)**



Total = 2220 Bytes

# Effect of NOP

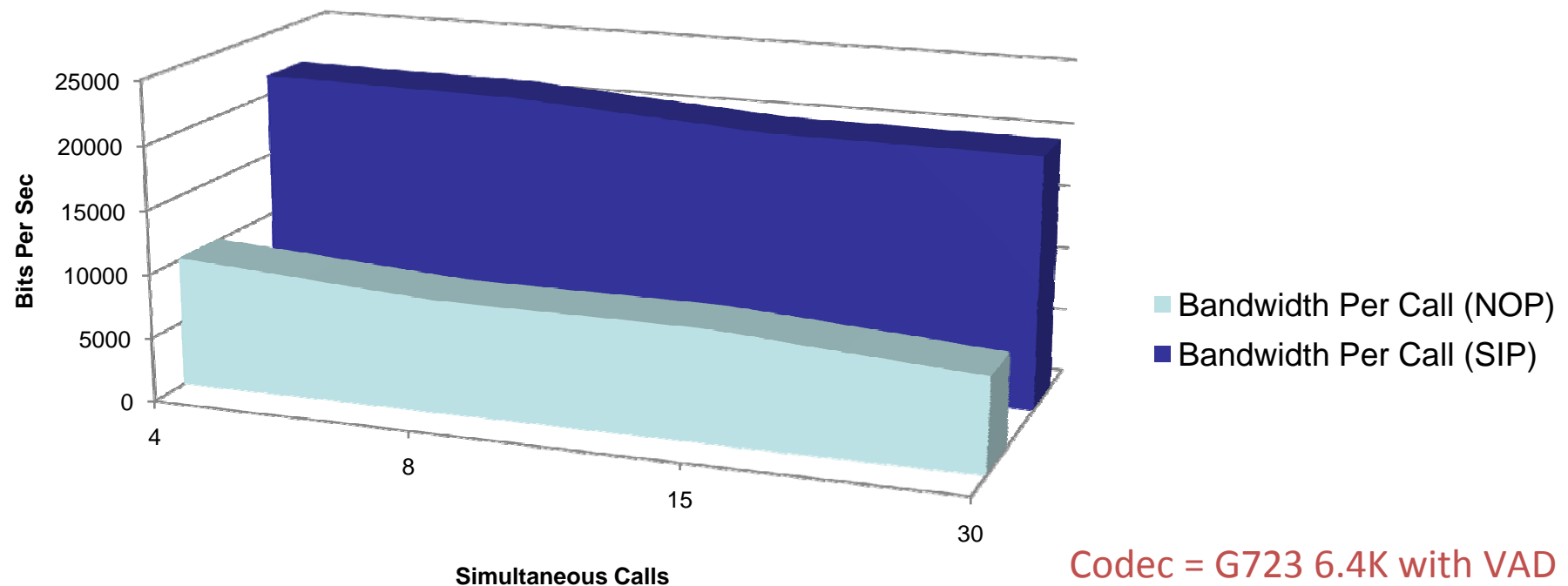
## NOP v. SIP Efficiency



- Packing multiple samples per IP packet improves bandwidth efficiency ~ 50% but maintains audio quality & delay budget – SIP uses a linear model – NOP does not

# Bandwidth Per Call NOP v. SIP

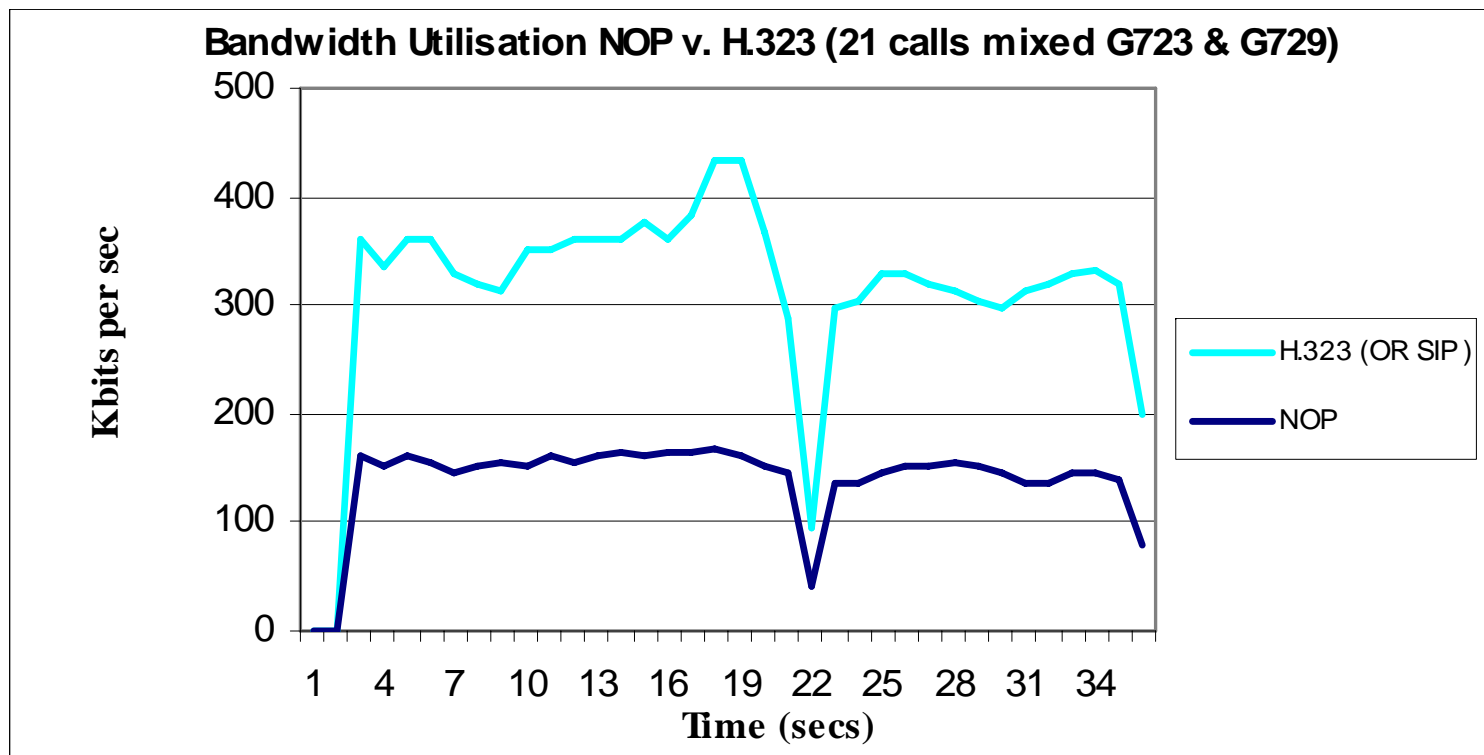
Bandwidth Per Call (incl. Overhead)



	4 Calls	8 Calls	30 Calls
NOP (Kbps)	10.1	8.8	7.3
SIP	21.4	21.2	19.7



# Bandwidth Savings with NOP



# MOS For Poor Quality Link

	Unloaded			Loaded		
Codec	NOP	H.323	Diff (%)	NOP	H.323	Diff (%)
G.723.1	3.8	3.8	0	2.6	2.5	+4
G.729	3.8	3.8	0	2.8	2.9	-3
G.711	3.5	3.5	0	2.8	2.9	-3

**Test:** Head Acoustics (independent laboratory)

**Conditions:** 250 mS delay, 200 mS jitter and 3% packet loss

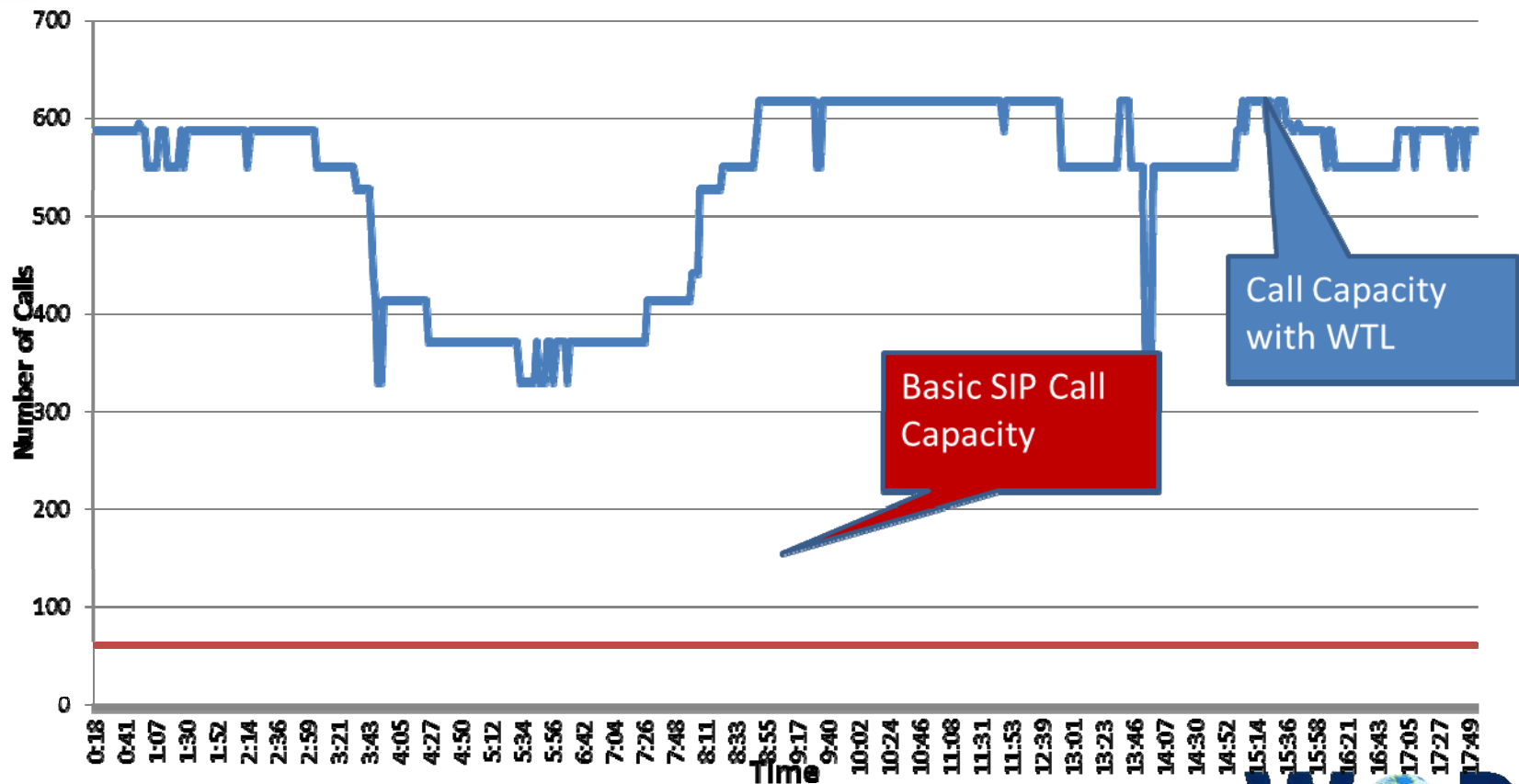
# DTC = “Rain-Proof” VoIP

- WTL developed DTC (Dynamic Trunk Capacity) to adapt to variable link conditions
- If too many VoIP calls on IP link then quality of all calls suffers
- Works for any IP link but ideal for rain-fade issue on satellite

# How DTC Works

- Samples link performance every 8 seconds
  - If small deterioration then no new calls accepted
  - ... If serious quality loss then close calls
- As conditions improve more calls are allowed
- Number of calls is always the maximum for the current link performance

# Call Capacity with NOP + DTC

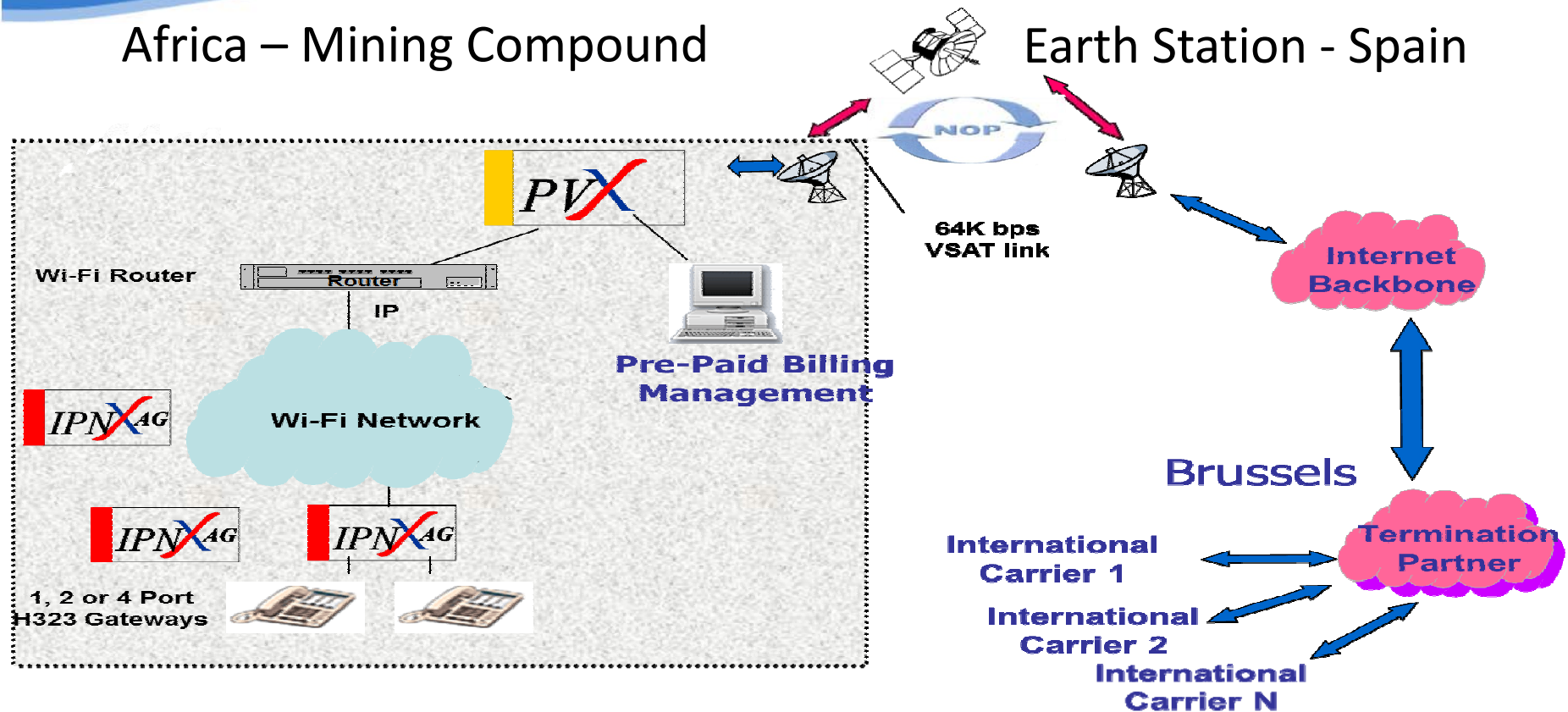


# Network Design With NOP

- NOP is available:
  - ...as optimisation-only appliance, IP-only device (PVx)
  - ...as part of WTL integrated TDM/IP gateway (SoIP)
  - ...inside WTL high-capacity switch (IPNx)

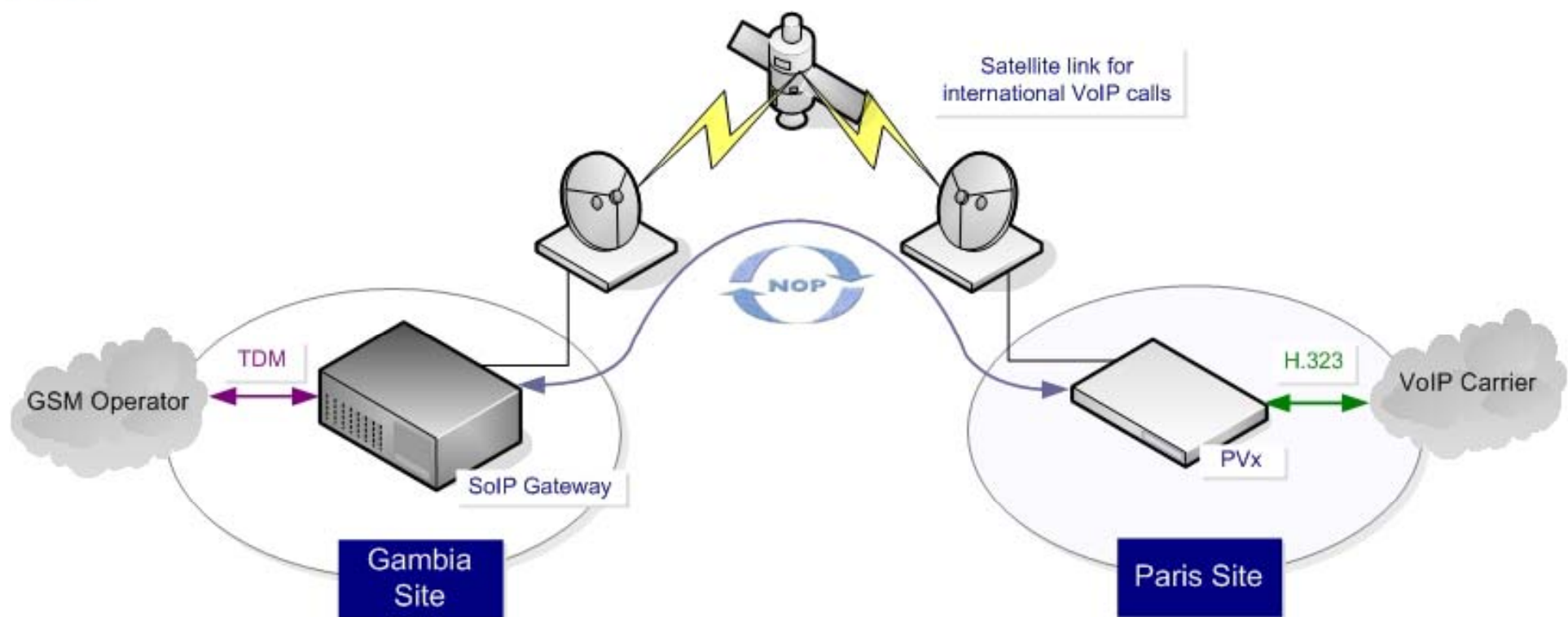
# VoIP In Hostile Environment

Africa – Mining Compound



**WORLD**  
**TELECOM LABS**

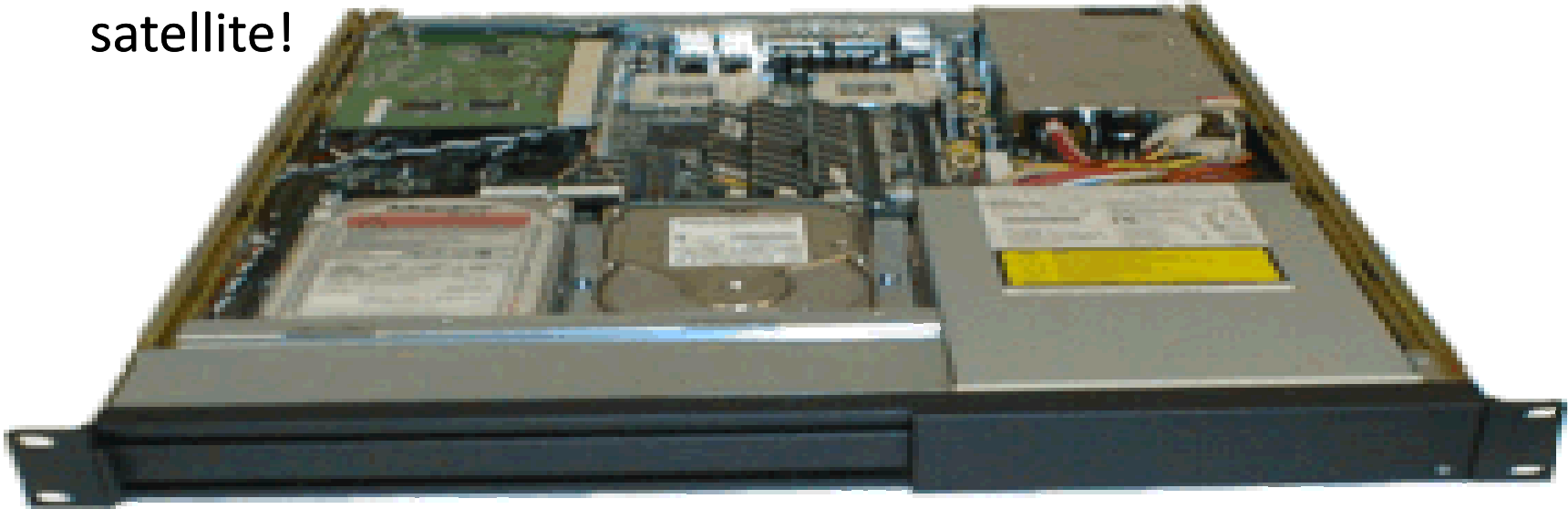
# GSM Backhaul Network





# PVx - Packet Voice Xcelerator

- Improve the performance of any VoIP link: less bandwidth per call, fewer packets per second, no loss of quality, even via satellite!



**Totally compatible with CISCO,  
Audiocodes, Quintum, Mediatrix,  
Teles, etc;**

**WORLD  
TELECOM LABS**

# Get more voice for less IP

- PVx designed for maximum payback in shortest time
- Small size, big punch – PVx is rackmount unit just 1U (45mm) high handles 240 simultaneous VoIP calls. Small size minimises rack costs in co-lo facility.
- Works with existing gateways - Support for SIP & H323 means all existing VoIP equipment can feed traffic to PVx
- Fewer packets are generated –means less bandwidth is used but also reduces the load on the router. This saves costs because a smaller router will do the job.

# SoIP Layout (Front)

CPU: Opteron  
2 GHz

Triple 80GB  
RAID5 Disks



# SolP- Connecting the VoIP and PSTN worlds

- Compact, High Performance, Cost Effective SS7 to IP Gateway
- 1 to 16 Signalling Link Pairs
- 2 to 32 E1/T1 trunks
- SIP AND H323 on same SolP
- 30 to 960 VoIP calls
- Managed by SW Config (web-based application)
- Uses OSST™ from WTL (Optimised SS7 Transport) format
- Sigtran transparency possible

# Simple Set Up

- Simple set up, get started quickly – simple web-based configuration utility provided.
- Stackable, load sharing – As number of calls compressed increases just add extra units. Multiple units can automatically load share.
- Complete information on every call – Comprehensive CDR (Call Details Record) for every call made. Allows integration with conventional call billing system.
- Proven in service – World Telecom Labs has been supplying VoIP switching to many of the world's leading carriers for more than 8 years.



# VoIP In Space

- WTL recently completed an ESA funded development project
- Specifically aimed at improving VoIP service over DVB-RCS
- Aims:
  - Improve Voice Quality...but maintain low bandwidth usage
  - Better equipment management...but maintain low bandwidth usage
  - New technique for handling IVR
  - Independent lab tests for voice quality

# VoIP In Space 2

- WTL working with sat terminal manufacturer
- Exploiting DVB-S2 ACM feature
- First VoIP equipment vendor to add adaptive trunk capacity based on line quality
- If quality degrades VoIP trunk
  - rejects new calls
  - closes existing calls

**Thank You**  
**[www.wtl.dk](http://www.wtl.dk)**